Message Text

UNCLASSIFIED

PAGE 01 BREMEN 00156 291546Z ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W

-----300231Z 027121 /70

R 291400Z MAR 77

FM AMCONSUL BREMEN

TO FAS/USDA WASHDC

INFO SECSTATE WASHDC 2239

USDOC WASHDC

AMEMBASSY BONN

AMEMBASSY BRUSSELS

UNCLAS BREMEN 156

BONN FOR AGATT

E.O. 11652: N/A TAGS: BTIO, GW

SUBJECT: AGRICULTURAL TRADE OPPORTUNITY

- 1. 428/03/A0005
- 2. 032877
- 3. K. LONGMYER
- 4. 428 WEST GERMANY
- 5. IAY-EXPORTER
- 6A. REPLY TO --
- 6B. MR. SIEGFRIED PASCHKE
- 6C. PAMO HANDELS GMBH & CO. IMPORT-EXPORT KG

GRUENE STRASSE 49

 $2805\ BREMEN-VARREL\ 4,\ GERMANY$

- 7. TELEX: 249218; CABLE: PAMO BREMEN; TEL 04221-71580
- 8. -
- 9. 104-11 9A. DIRECT SALE AND AGENCY.
- 10. DESCRIPTION:

 $20231\mathrm{XX}\text{-}0000$. DRY MILK PRODUCTS, IN CONSUMER TYPE PACKAGES AND IN BULK.

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20232XX-0000. CANNED MILK PRODUCTS.

2023316-0000. CONCENTRATED MILK PRODUCTS, FOOD GRADE, SHIPPED IN BULK.

ANNUAL SALES POTENTIAL CANNOT BE ESTIMATED.

FIRM IS A SMALL BUT ACTIVE COMPANY OF GOOD REPUTE.
ESTABLISHED IN LATE 1974, IT HAS MAINLY EXPORTED FOODSTUFFS TO EC COUNTRIES, IRAN, JAPAN, AND OTHERS. IT IS
NOW IN THE PROCESS OF DEVELOPING AN IMPORT BUSINESS AND
WOULD LIKE TO OBTAIN AGENCIES FOR U.S. FOOD MANUFACTURERS
FOR SALE OF THEIR PRODUCTS IN THE GERMAN MARKET OR FOR
DIRECT SHIPMENTS TO FOREIGN BUYERS. ANNUAL SALES AMOUNT
TO CA. DM 1.6 MILLION.SCHIFFMAN

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NNN

Message Attributes

Automatic Decaptioning: X

Capture Date: 01-Jan-1994 12:00:00 am Channel Indicators: n/a **Current Classification: UNCLASSIFIED**

Concepts: n/a Control Number: n/a Copy: SINGLE Sent Date: 29-Mar-1977 12:00:00 am

Decaption Date: 01-Jan-1960 12:00:00 am

Decaption Note: Disposition Action: n/a Disposition Approved on Date: Disposition Case Number: n/a Disposition Comment:

Disposition Date: 01-Jan-1960 12:00:00 am

Disposition Event: Disposition History: n/a Disposition Reason:

Disposition Remarks:
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Litigation History:
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Subject: AGRICULTURAL TRADE OPPORTUNITY

TAGS: BTIO, GE To: AGR Type: TE

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Review Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

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